THEME: TECHNOLOGY TO SECURE & TRANSFORM FINANCIAL SERVICES

Conference Chairman: Aly-Khan Satchu

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8:00am: Registration & networking, with refreshments

9am: OPENING SESSION: LOOKING FORWARD

CONFERENCE CHAIRMAN
Aly-Khan Satchu, CEO, Rich Management, Kenya

GUEST OF HONOUR
Hon Henry Rotich, Cabinet Secretary, National Treasury, Republic of Kenya

KEYNOTE
MFIs: Expanding services to take financial inclusion to the next level
Benjamin Nkungu, CEO, Association of Microfinance Institutions of Kenya

KEYNOTE SHOWCASE PRESENTATION
Developing next generation payment services with mobile money and digital banking
Rajiv Bhatia, Head of Mobile Commerce Sales EMEA, Ericsson

KEYNOTE
Cyber-security and biometrics for the finance industry
Brian Colella, CEO, SOSB Inc, USA

BANK CEO PANEL DISCUSSION:
Building a world class financial services sector

PANELLISTS
Habil Olaka, CEO, Kenya Bankers Association

11:00am: NETWORKING REFRESHMENTS

11:30am

SESSION 2

NEW PAYMENT CHANNELS & INNOVATIONS
Virtual cards: Leveraging on Africa’s obsession with the mobile phone
Bernard Matthewman, CEO, Interswitch East Africa

Processing merchants’ C2B mobile money payments: Glaring opportunities in East Africa
James Mworia, CEO, Empire Microsystems, Kenya

Digital Wallet: The wonder pill for financial deepening?
Paul Mbugua, MD, Eclectics, Kenya

Taking the m-wallet to the next level
Enrique Beza, VP Telecommunications Sales, EMEA, Wirecard, Germany

Social media banking – Do banking on Chat
Niladri Sekhar Roy, GM Mobile Financial Services

SESSION 3

NEW POLICY & INFRASTRUCTURE HORIZONS
M-Akiba: Mobile financial inclusion in practice
Geoffrey Odundo, CEO, Nairobi Securities Exchange

New financial products and horizons
Matthew Mukisu, Manager Derivatives, Capital Markets Authority, Kenya

Policy innovations in the financial services sector: The Kenyan experience and visions for the future
Alexander G. Owino, Consultant and Financial Sector Specialist, Kenya

Kenya’s payment revolution: Are you in or out?
Michael Mbuthia, CIO, IPSL
1:30pm: NETWORKING LUNCH

2:30pm SESSION 4

COMPLIANCE: THE IMPACT OF INTERNATIONAL TRENDS
Aligning local standards to international trends
Dr Patrick Ngumi CPA, CEO, ICPAK

Standards, compliance and international trends: How local banks can catch up
Peter Onyango, Investment Manager, Financial Institutions Africa, KiWIDE - German Development Bank

How global financial services regulations are shaping Africa’s banking sector
Samuel Kiragu, Finance & Accounting Faculty & Compliance Consultant, NSCC, Canada

SESSION 5

PAYMENTS APPLICATIONS IN VERTICAL MARKETS
Retail: Convergence of traditional retail and e-commerce
Sailesh Savani, CEO, Compulynx

Betting: The growing betting ecosystem, the technology behind it and the impact on the financial services sector
Baiju Shah, CEO, Telemedia Africa

From the customer standpoint: Deliver trust to grow and scale digital transactions in Africa
Agnes Muthoni, Head of Group Sales Effectiveness & Market Intelligence, Letshego Holdings, South Africa

SESSION 6

SECURITY WORKSHOP
World-class managed security services to fight cyber threats
Amitava Gupta, GM Managed Services, Simba Technology, Kenya

Biometric Solutions for Security
Eliud Muriuki, Head Banking Services Delivery, Simba Technology

SESSION 7

SELECTING AND MANAGING TECHNOLOGY, SERVICE PROVIDERS AND PROJECTS
A guide to sourcing technology
Debbie Watkins, MD Asia Pacific, Middle East & Africa, Fern Software, Singapore

SEVEN-MINUTE WONDERS:
Industry champions share the solutions they found and implemented for challenges faced by their organisations

Rolling out services for multiple countries on a limited budget
Nirmal Singh Sembi, Head, Technology & Cluster Head EAC, Ecobank, Kenya

How we managed the receivership payments for Dubai Bank using M-Pesa
Dr Walter Onyino, Head of ICT, Kenya Deposit Insurance Corporation

SHOWCASE PRESENTATION
Utilising innovative location-based services to locate your customers and assets
Byron Moorgas, Key Account Manager & Corne Eloff, Imagery Expert, TomTom, South Africa

6:00pm: NETWORKING COCKTAIL RECEPTION
NEW SECURITY CHALLENGES AND STRATEGIES

Banking systems penetration:
A hacker’s perspective and how to mitigate insider threats in financial institutions
Dr Bright Gameli, Ghana

Monitoring security threats for enterprise situational awareness
William Makaniani, Managing Director, Serianu, Kenya

Robust risk management:
The key to a stable banking system
Kari Kingori, Consultant, Kenya

Cyber-security and biometrics for the finance industry
Brian Colella, CEO, SOSB Inc USA

CHALLENGER BANKS: STEPPING UP TO THE PLATE

How microfinance organisations can leverage technology to expand in a competitive market
Cameron Goldie-Scot, CEO, Musoni Services, Netherlands

PANEL DISCUSSION
How should challenger banks and MFIs respond to new opportunities in a disruptive market?

PANELISTS
Debbie Watkins, MD Asia Pacific, Middle East & Africa, Fern Software, Singapore
Jacqueline Jumah, Manager – Strategic Operations for Digital Finance, Microsave Consulting Limited

CRYPTO- CURRENCIES: DISRUPTIVE BANKING!

MODERATOR
Harry Hare, Publisher, CIO East Africa

The Blockchain opportunity for banks in Africa
John Karanja, Founder, BitHub Africa, Kenya

Challenges in building a Bitcoin business in Africa
Elizabeth Rossiello, CEO, BitPesa, Kenya

Exploring the history and future of cryptocurrency
Michael Kimani, Co-founder & CEO, Umati Blockchain, Kenya

How central banks can leverage cryptocurrency and the blockchain to help expand access to financial services
Graham Tonkin, Head of Business Development, Monetas, Switzerland

PANEL DISCUSSION
How regulators and banks should respond to the Bitcoin and Blockchain opportunity

(Continued)

SESSION 10 Continued

BIG DATA & ANALYTICS: DEEPENING CUSTOMER PROFILES FOR GREATER INCLUSION

MODERATOR
Dennis Karanja, Cloud-based Analytics & Data Discovery, Oracle, Kenya

SPEAKERS
Ashiru Amin, Associate, Bankable Frontier Associates, USA

Using alternative Data Analytics to increase small-scale farmer access to financial services
Allan Goodrich, MD, G-Analytics, Zimbabwe

WORKSHOP: CUSTOMER-CENTRIC FINANCIAL PRODUCT DESIGN

Debbie Watkins, MD Asia Pacific, Middle East & Africa, Fern Software, Singapore

Financial institutions that serve low-income markets need to have a continual focus on ensuring their products will meet the needs of a complex and ever-changing marketplace. However, many do not study the competition they face from numerous informal products, including a wide range of community group schemes, which leads to insufficient focus on developing compelling solutions that will speak to their target market’s pain points and therefore hinders their efforts to grow their client base.
2:30pm  SESSION 13

SECURITY MASTERCLASS

The anatomy of an organizational cyber-attack
Dr Bright Gameli Mawudor
Cyber Security Consultant & Co-founder AfricaHackon

Gabriel Mathenge
Cybersecurity Consultant, Ernst & Young

Charles Muiruri
Mobile Developer & Mobile Offensive Security

Vincent Obilo
Cyber Security Engineer

2:30pm  SESSION 14

HR MASTERCLASS

Managing the risk of human capital in the financial sector: A psychologist’s perspective
Peter Rhodes, Psychologist, TestsDirect, UK

Accountants manage risk to capital by locating and containing costs in businesses. But what about managing the risks of human capital? How can organizations get better at locating and enhancing the human capital available? Just as with financial capital mistakes with human capital are also often expensive. They can also often be bruising experiences for both the individual and the organization. The techniques for identifying human capital have been around for many years. The session will explore recent trends and advances in the assessment of human capital. Importantly it will help you cut through the seductive marketing claims for the exploding number of products available and help you understand what will help make better human capital decisions.

2:30pm  SESSION 15

FINTECH INNOVATION FORUM

MODERATOR
Ali Hussein
Principal, Hussein & Associates

Banks and fintech: Disruption or collaboration?
Aaron Fu,
Managing Partner - Africa, Nest, China

Leveraging on start-ups for alternate funding sources for African banks: Lessons from Silicon Valley
Dr Anil Sahai, Partner, MidWay Growth Partners, USA

FINTECH PIONEERS PANEL DISCUSSION

How we are going to take financial services to the next level and lay the foundations of an international banking centre?
Danson Muchemi,
Founder & CEO, Webtribe
John Waibochi,
Founder & CEO, Virtual City
Agosta Liko,
Founder & CEO, PesaPal
Kamal Budhabhatti,
CEO & Founder, Craft Silicon
Pictures from our previous conferences

A decade of defining the COMESA financial services landscape
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AITEC Fintech Innovation Pavilion 2016

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Hosted by:
Dr. Bright Gameli Mawudor

Innovation Categories

01 Data solutions 02 Lending (B2B or B2C) 03 Cyber security/anti-fraud
04 Insurance (B2B or B2C) 05 Money transfer 06 Risk management 07 Payments
08 Trading systems 09 Treasury management 10 Innovative FinTech Solutions

Process

1. Write a brief Proposal including your category and email it to innovation@aitecafrica.com
2. Proposals will be reviewed and short-listed applicants allocated demo courts in the AITEC Fintech Innovation Pavilion at the Conference
3. 5-minute elevator pitch in the Fintech Innovation conference session, which Venture Capitalists and angel investors will be invited.

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